

Dave Pray - Back In the Mix

In April of 2002, the Pray Construction "Family" got a real shock. An avid and competitive cyclist, Dave Pray was out for any easy Sunday morning "spin" and had a significant bicycling accident. With Dave in the hospital suffering from a shattered pelvis, a broken collar bone and a serious concussion, we all held our breath and did what we could to help. The road to recovery was slow at first, but with his good health and fortitude, he made rapid strides to a full recovery.

This month, Dave had a final check up with the surgeon who performed the fairly complicated repair. In his words, "he'd consider this result as one of the best and match it with any in the country." He contributes the success to the team - Dave and the doctor.

Without a doubt, the accident was an opportunity for Pray managers to step-up their leadership roles. Pray Construction Company truly is a family, so the concern for Dave's well-being was tremendous. The company is also an entrepreneurial one that Dave has led for over twenty years. Fortunately, under his leadership, Pray has developed depth, has a shared ownership among six other managers, and is not dependent upon on a single person to be successful. The Vice President, Mark

Grigsby, did not miss a beat and the entire team pulled together to keep the company moving forward. We are still moving forward aggressively, and are grateful to have Dave back in the mix.

"This accident has turned out to be one of the greatest things that happened to me in 2002. Under pressure, Pray Construction excelled at meeting our customers' needs. I never once had a concern about our ability to execute our mission "Creating a Tradition of Building Excellence" during my unplanned vacation! Great job team!

I want to thank all our customers, associates and friends who reached out to me and the company during this time."

-Dave Pray

Employee In The Spotlight: Ken Cooper

Ken joined Pray in 1989 and by 2002 he earned the title of Senior Project Manager, and bought into the company as one of seven owners. Over the years, Ken's work has focused on the medical community and he has been responsible for the Greenbrier Valley Medical Center, The Greenbrier Clinic and Mountaineer Imaging.



Ken is dedicated, focused and very detail oriented in his work. His concern for each customer and his ability to understand their needs, combined with his well-respected leadership skills make him a great asset to Pray. The fact that he likes to have fun doesn't hurt either. Ken's ideas of fun are kayaking on the waters of the Gauley River and battling the terrain of Kanawha State Forest on his mountain bike.

Ken is married to Evie, who works at Jackson Kelly. They have one daughter, Erica, 2.



Greenbrier Valley Medical Center Phase Two Improvement Project

Greenbrier Valley Medical Center (GVMC) awarded a second project to Pray Construction Company in 2002. GVMC's Phase Two Improvement Project is a \$9.4 million project scheduled for completion in July 2003.

Located in Ronceverte, WV, this 122 - bed acute care facility is an affiliate of one of the country's largest healthcare providers, Triad Hospitals. With a vision for improving access to healthcare for the residents of the Greenbrier Valley, GVMC is well on its way to significantly expanding its facility and services.

The second largest employer in Greenbrier County, GVMC provides over 400 jobs and is a major force in the local community. The center's medical staff consists of 80 skilled physicians on staff representing more than 21 specialties.

One of the hospital's first initiatives was to meet with patients and the community leaders to assess the needs for their community hospital. In response to their requests,

GVMC embarked on a major improvement and expansion plan.

In May of 2001, GVMC selected Pray Construction Company as its contractor for Phase One improvement project. (see related story on Pg. 2)

"We have developed a great relationship with Pray through Phase One and are pleased to have them on board to help us continue to grow and improve," explains Nosacka.

Through a partnership with Pray and architects, Gould Turner Group, Inc. (www.gouldturner.com), GVMC has started an aggressive Phase Two plan. The major portion of Phase Two will occur in a facility expansion at the rear of the hospital. Housed in this 8,500 square foot addition will be a new Intensive Care Unit (ICU). In this area, 12 new beds will be added to the ICU and additional services provided. Adjacent to this, the renovation and expansion of the Emergency Room is being built, which will increase patient

Mark Nosacka, CEO, Greenbrier Valley Medical Center

capacity by fifty percent.

Additional Phase Two work includes improvements to the exterior of the hospital. A new, lighted sign is prominently displayed on the hospital's freshly spruced up exterior. The new face is actually the reapplication of the "building skin" or the building's outer material. These improvements are cosmetic as well as necessary to address building deterioration.

Once inside the hospital, significant changes to the first floor will be seen. The front lobby will be renovated and will have an expanded waiting area and new admitting desk. Those who use the hospital's pharmacy

Continued on Pg. 2

Look inside for other exciting medical projects!

Mountaineer Imaging: A dream becomes reality.



As the state experiences significant challenges within the medical community, two doctors decided to stay in West Virginia and start a new practice.

With the patient in mind, George B. Wilson, MD and Thomas J. Zekan, MD (pictured here, left to right) opened Mountaineer Imaging in 2003. Mountaineer Imaging is a medical imaging facility providing radiological services in a comfortable and accessible environment.

The physicians selected Pray Construction as their design-builder of a 6,600 square foot brick building. The medical office build-



ing is conveniently located at the Shops at Trace Fork. At this location, they offer ample, free parking.

"With this facility, we will offer fast, friendly and professional service in an expedited manner," explains radiologist and partner, George Wilson, MD. "Once a patient arrives, there will not be long waiting periods and all exams will be performed on state-of-the-art equipment," Wilson continues. The building has comfortable and attractive waiting

areas, patient rooms and treatment areas.

"We designed our facility to accommodate the needs of the general public by including all modalities, except MRI, and by constructing the facility for easy access for both patients and their families," explains radiologist and partner, Tom Zekan, MD. "We

have also incorporated room for potential growth in our design."

Pray Construction was chosen based on the company's experience and excellent reputation in the medical community. Pray selected Bastian & Harris as its design partner.

This endeavor is about more than just

"Pray has been a tremendous asset to us. We know our specialty area and they know theirs. They did a great job of letting us be involved, but not overwhelmed."

-Thomas Zekan, MD

taking images, but ensures a foundation from which Mountaineer Imaging can provide diagnostic radiological services to rural areas that would otherwise be underserved or unable to obtain these services on their own. Ultimately, this is a big plus for the patients and the medical community in our area. Pray Construction is proud to be a part of the development of this business.

GVMC Phase One

At the groundbreaking for Greenbrier Valley Medical Center's (GVMC) Phase One Improvement Project, Mark Nosacka, CEO, told a packed tent of residents and stakeholders, "This is our first step in making Greenbrier Valley Medical Center the best healthcare facility for our community."

GVMC, a regional hospital in Ronceverte, WV, partnered with Pray Construction Com-



pany to complete a \$4.5 million Phase One Improvement and Renovation Project. GVMC sought out a contractor with a reputation for excellence, speed and safety.

Phase One included the addition of a 6,000 square foot materials management building, which enables hospital management to move out to a permanent and secure space some critical equipment and important records. Inside the hospital, Pray made improvements to the 2nd and 3rd floors, including nurses' stations and patient rooms. The renovations were made while the areas were occupied. Safety was a critical factor in the work.

In addition, Phase One included a new entrance, waiting area and a business office on the first floor.

At the conclusion of the work, Nosacka, already well into the plans for Phase Two, explained, "Pray Construction did an excellent job and delivered everything they promised."

GVMC Phase Two, Continued From Pg. 1 -

will enjoy a renovated and expanded facility, making it easier to access and utilize. Also available on the first floor will be a new CT scanner, located in the Imaging Department. Finally, in this phase the dining room will be expanded, and include a private physician dining and meeting area.

Feedback from the community about the administration's action-oriented leadership has been positive. They have taken the pulse of the community and responded to their needs. As the Greenbrier Valley area grows and has medical needs, so will Greenbrier Valley Medical Center grow and improve.

Pray Serves the Healthcare Industry Across the State

Putnam General Hospital selected Pray Construction Company as the design-builder for an addition to this important community hospital. The hospital's new CEO, Frank Molinaro, is living up to his leadership role and is putting the hospital's mission ... "Putnam General Hospital will provide quality healthcare services, which meet the needs and exceed the expectations of the patients, physicians, employees, payers and communities we serve" ... into motion. To achieve this mission, the hospital must realize continuous improvements.



With a reputation for knowing and understanding each new patient, Molinaro pays attention to what is most important to his stakeholders. The recent recruitment of a superior orthopedic surgeon, Dr. John King, from Groves, Texas to Putnam County is clearly a major accomplishment. Molinaro, with his board of directors, has also carefully considered and executed some capital improvement projects.

In the spring of 2003, with the help of Pray and our design partner, IKM, Inc., Putnam General will have a new state-of-the-art operating room. Known in the industry as an OR1, the high tech facility will be adjacent to the existing operating room. Pray recently completed its first project for this hospital, which included upgrading and relocating the respiratory therapy area and building a new patient waiting area in the vacated space.

Over the years, Pray Construction Company has enjoyed a good relationship with The Greenbrier Hotel. We have appreciated the opportunity to build several retail spaces at the hotel, and that relationship has extended to the Greenbrier Clinic. With Pray's increased focus on the health care industry, working for the Clinic was a natural transition.

Founded in 1948 on the principle that healthy people make for healthy corporations, the Greenbrier Clinic was formed to ensure the good health of the nation's top executives.

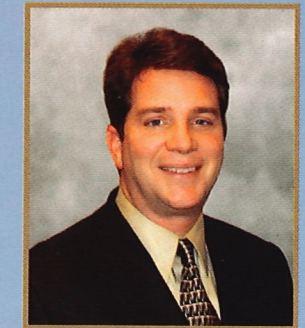


The Clinic, whose primary objective is to provide complete diagnostic healthcare, is located in the WV wing of The Greenbrier resort and conference center.

Phillip Zsoldos, the Clinic's administrator, has been impressed with Pray and has selected us for their last two projects. At the end of 2001, Zsoldos hired Pray to renovate the only unoccupied space at the Clinic and add an Ultrasound area. Included in the project were two treatment rooms, a waiting area and restrooms. Pray's in-house interior designer helped the Clinic select colors and materials to provide an appropriate atmosphere.

Earlier this year, Pray Construction Company renovated a portion of the Clinic to provide for a new Endoscopy Unit. Dr. Britt McJunkin was recruited from the Charleston, WV area to provide this specialty at the Clinic. This specialty area includes two examination and treatment rooms, four preparation rooms, an office and administrative space. The Clinic's laboratory was relocated within the property to make room for the Endoscopy unit.

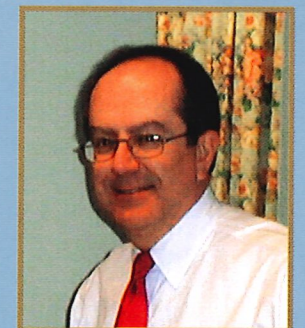
Putnam General Hospital



"We've been very pleased with the quality of Pray Construction's work as well as their sensitivity to the specific needs of Putnam General. We look forward to partnering with them on our OR1 project."

Frank Molinaro, CEO

Greenbrier Clinic



"Working with various members of the Pray Construction Management team and the construction crew was a real plus for the Clinic because of their attention to details, follow up, professionalism throughout the projects, quality of the products produced, and their flexibility in dealing with the needs of our patients and staff during construction."

Phillip Zsoldos, Administrator