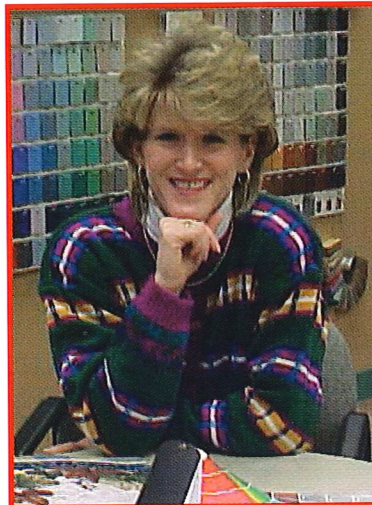


Susan Farley Adds the Finishing Touches To Pray's Projects

A fundamental part of any construction project is the interior finishes. The carpet, wallpaper, trims, and window treatments, to name a few, are critical features. Pray Construction is fortunate to have Susan Farley on board to assist clients with these creative decisions.



A resident of Scott Depot, Susan graduated from The Art Institute of Pittsburgh in 1986, specializing in Institutional and Commercial Design. She works closely with clients in the early design stages to develop an interior concept for their building. She has even been known to spend time shopping for furniture and accessories with

clients.

Working within a budget and meeting the time schedule for completing the job, are her most challenging tasks. According to our customers, she handles it well.

One of her favorite projects to date has been the Kanawha Stone/Terradon building. Getting involved very early in the design process allowed her to form a close relationship with the clients. They were very open to her interior suggestions.

When she is not reviewing fabric swatches or carpet colors, Susan enjoys spending time with her husband, Don, and their children, Taylor, 9, and Faith, 7.

Associate In The Spotlight: John Harris

Success in the construction business is a direct result of dedication, teamwork, and trust in the people and partners with whom you work. This issue of *Pray Today* would like to recognize John Harris, a principal at Bastian & Harris Architects.



Harris's focus on past projects include higher education, health care, and religious facilities throughout the state. In what may be considered the quintessence of a successful design-build project, Bastian & Harris teamed with Pray Construction to design and construct a 3,200 square foot branch bank for Citizens National Bank at the base of Snowshoe Mountain. (see story, page 1)

Harris is married to Cathryn Gibbs Harris. They have one daughter, Blair.

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Snowshoe Welcomes Citizens National Bank

Citizens National Bank saw an opportunity to penetrate a new market and seized it. Based in Elkins, the bank wanted to open a new branch at the foot of Snowshoe Mountain.

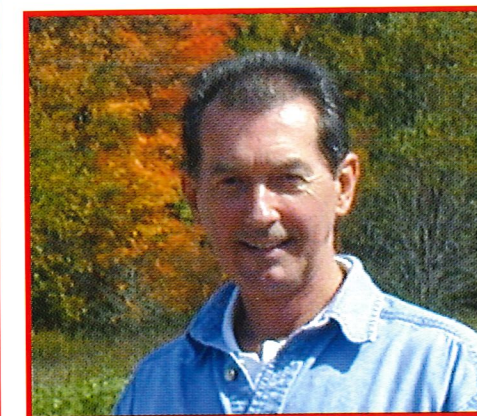
Their team, consisting of Robert Schnoover, Bill Johnson and Max Armentrout, president, vice president and chairman of the board, respectively, sought help. They needed an experienced partner to accomplish the very challenging task of designing and building the branch bank before the winter season hit on the mountain.

In their search, they learned that Pray Construction Company's design-build method of construction would be their key to success, and Pray was hired. The project was started in the middle of September and was finished in November, just nine weeks later!

At the start of this venture Pray brought on John Harris, a principal with the architectural firm Bastian and Harris, and got to

work on the sophisticated project. The owners, busy with their regular responsibilities and a growing business, were glad to put their trust in a design-build team that could work through the process and give them a product they wanted, without taxing their time.

The Pray Construction team designed and built a 3,200 square foot wood frame building with an attractive architectural standing seam metal roof. In addition to interior tellers, there are two drive-up lanes



with deal drawers and pneumatic tubes. This banking equipment, as well as the vault, was supplied and installed by Mosler Equipment.

Citizens National Bank at Snowshoe is strategically situated on a two-acre site on the well-traveled path to Snowshoe Mountain. This location provides easy access for the year-round visitors, and the local population.

"The finished product speaks very well for Pray and their ability to deliver an outstanding product with quality materials, on time, and within budget. My compliments to your entire organization and the Pray Construction methodology. This is a project in which I am very proud and appreciate the opportunity to have been a part of," says Architect John Harris.

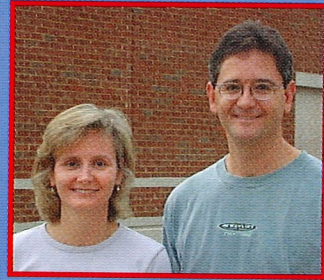
Citizens National Bank Executive Vice President, Bill Johnson, remarked at completion, "WOW! From zero to completion in nine weeks!"

Pray Construction Serves The Medical Industry



Skaff Medical Building
Charleston, WV

Architect: Silling Associates



Dr. Kimberly Skaff and
Dr. Alex Skaff

Skaff Healthcare, LLC hired Pray Construction as their design-builder for a new medical office building. Skaff Medical Building is owned by three siblings, Dr. Alex Skaff, Dr. Don Skaff and Dr. Kimberly Skaff. In December of 2000 they opened their new 7,400 square foot masonry building in Kanawha City. This is now home to Dr. Don Skaff's pediatric dentistry practice and Dr. Kimberly Skaff's dermatology practice. In addition to their offices, they have medical office space for lease.

For more information contact: Dr. Alex Skaff at 304-343-6085.

Mountain State Plastic Surgeons expanded its very successful plastic surgery practice and relied on Pray to do a great design-build interior build-out. Dr. Andy Stewart, recently joined by his brother, Dr. Dan Stewart, celebrated the opening of their new location in December. The 6,500 square foot masonry building features an in-house



Dr. Don Skaff



Dr. Andy Stewart
Mountain State Plastic Surgeons Office Building
Charleston, WV

Architect: Kreps & Kreps



Dr. Charles and Mei Lai Gabe
Cancer Treatment Center
Princeton, WV

Architect: DJM Architects



cosmetic surgery suite and a full service skin-care suite. The space includes a business office, exam rooms, an operating suite and recovery area, and support functions. The building is designed to accommodate privacy and confidentiality.

For more information contact: Dr. Andy Stewart at 304-925-8949.

Radiation Oncology Management hired Pray Construction in 1999 to build a medical facility in Lewisburg, WV. Owners Dr. and Mrs. Gabe were so pleased with the success of this project they elected to negotiate with Pray to add on to their existing facility in Princeton, WV. This 2,300 square foot addition included some sophisticated features including a concrete vault with 7 feet thick walls that provides radiation shielding for a state-of-the-art linear accelerator.

For more information contact: Mrs. Mei Lai Gabe at 304-425-1960.



Historic Beauty Prevails at New England Financial

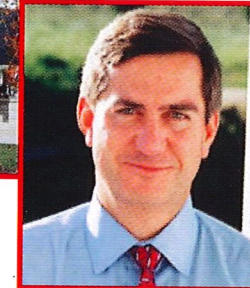
New England Financial has made its contribution to keeping the East End historic district intact. In February, Managing Director Rick Nolan hired Pray Construction Company, based on a reputation for design-build and historic renovations, to bring 1510 Kanawha Boulevard back to its original glory.

"What was most important to us was the quality of the work," reports Nolan. "With a building of importance and an office we will call home, the quality of the work was extremely important."

Utilizing the design-build methodology, Pray coordinated all the design and construction activities. Design-build is a proven approach that allows the owner to benefit with cost savings, speed in execution, and the synergy of a team of designers and builders who collaborate with the client for the most creative solutions. In partnership with Bastian and Harris Architects, Pray delivered a complete service to the owner.



Historic beauty comes to life on Kanawha Boulevard. (right) Richard Nolan, NEF Managing Director



significant feature in the building. We didn't even know it was there."

The second floor has additional offices, new bathrooms and a portico overlooking the Kanawha River. The structure has nine fireplaces, which dominate many of the offices and conference rooms, providing a distinctive character. The extensive ornamental details add charm to the interior and make a comfortable atmosphere for the business.

"1510 Kanawha Boulevard gives New England a home that is elegant yet comfortable and provides a great working environment for our customers and employees. The process was interesting and quite exciting," explains an enthusiastic Nolan. "I was a newcomer to design-build and this kind of renovation and I looked at Pray as a partner who would show me the way. It was perfect."

Keeping the Customer Focus

In the past few years, Pray Construction Company has been focusing on developing a long-term business strategy. In the process, it became crystal clear that the customer is at the center of the company's organizational chart. Defining its mission, *Creating a Tradition of Building Excellence*, Pray has focused its efforts in that direction.

A recent measure that works to achieve this mission is the renovation of the company's management structure. An entrepreneurial business for almost twenty years, Pray Construction Company has been owned and operated by its founder, David Pray. In 2000, the company followed trends for similar businesses and offered an equity position to key management employees.

'A tradition of building excellence' is more secure now that the ownership of the company includes key managers. In the

buy-in scenario, David Pray still owns the majority of the company's stock, but he shares the ownership with six office-based managers.

The goal is to maintain an entrepreneurial attitude while continuing to build a stable and strong company that can fulfill its mission and provide for its customers and employees.

The customer-driven focus will remain, and customers will have even greater access to an owner now. Customers can count on a management team that will create a tradition of building excellence.

"There seems to be no downside to this decision," stated David Pray. "The customers will benefit by having a relationship with an even stronger company. This is certainly a win-win situation for all."



The new stockholders include (front to back):

Lois Gillenwater, Director of Accounting/
Finance

Erich Reggi, Project Manager

Randy Cunningham, Resource Manager

Ken Cooper, Senior Project Manager

Keith Smith, Project Manager

Mark Grigsby, Senior Vice President

